2018: Juncker's last chance to deliver

12 December 2017





Brexit – there are no winners



There is nothing to win in this process and I'm talking about both sides. In essence this is about damage control



The fundamental difference between the UK vision about Brexit and the Franco-German view is that the British think this is a negotiation. It is not a negotiation, it's a process to be managed to minimise harm. They still seem to believe they can buy something with the money they have to pay

Brexit is not top of everyone's agenda



A deal is reached... but "nothing is agreed until everything is agreed"



Two thirds of EU business to move UK supply chain after Brexit



- 63% non-British European companies expect to move some of their supply chain out of UK -an increase from 44% in May.
- 20% UK businesses with EU suppliers said it was difficult to secure contracts that run after March 2019 due to lack of progress in talks
- 25% large British firms have spent over £100,000 preparing their supply chains for Brexit + costs of currency fluctuations which made supply chains more expensive to manage
- Supply chain managers said they are losing faith that the UK will maintain "free and frictionless "trade with the EU after Brexit

Associations want transition based on current terms...











11 October 2017

Industry Groups Call for a Clear and Predictable Transitional Arrangement in the Brexit Process

The above-mentioned associations representing industry from various sectors and businesses operating in both the UK and the EU are concerned that more time will be needed for the satisfactory completion of the Brexit negotiations. We therefore call upon the UK and the EU27 to agree on a business-friendly and efficient transitional arrangement between UK's exit and a new deal. Such a transitional arrangement should, for example, allow for ongoing UK participation in the Customs Union and the Single Market. Business requires certainty on this as soon as possible as we are increasingly challenged by the regulatory and operational complexities as well as the economic risk associated with Brexit.

A clear and predictable transitional arrangement is necessary to provide certainty and mitigate the negative economic impact of Brexit. The gap between UK's exit and the implementation of a future framework between the UK and EU will almost certainly result in the disruption of the supply and value chain and impede commerce.

... but transition needs to be agreed quickly if to stop business exodus



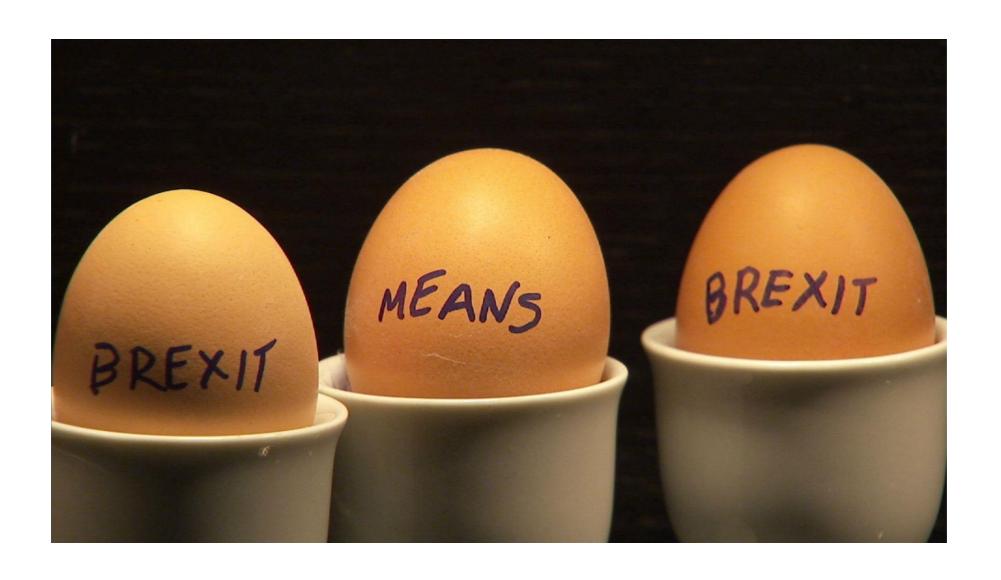
"The transition period is a depreciating asset of increasingly limited value to business the longer it takes to agree"

Philip Hammond

The UK wants its cake + icing + cherry on top



How do you like your Brexit – hard or soft?



Singapore by the Thames?



Who will replace UK as EU's business champion?















Juncker's five scenarios on future of Europe

SCENARIOS





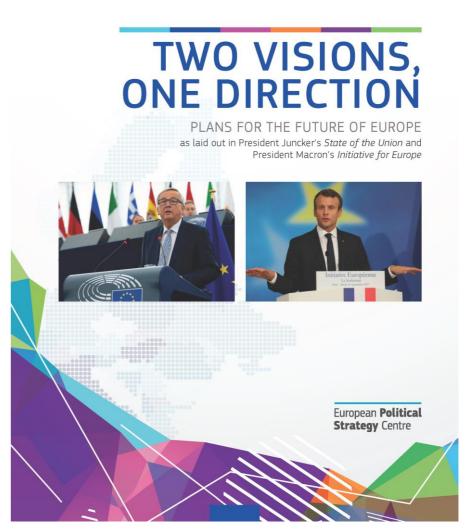




Two visions, one direction

- Optimistic Macron « I don't have red lines only horizons »
- 80% Macron proposals foreseen in Commission work programme
- Both offer 2 stage approach upto 2019 and beyond to 2024/25

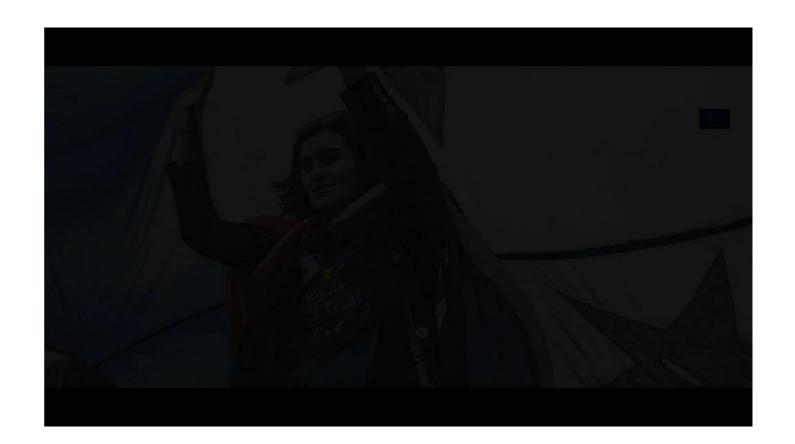






Tusk leaders' Agenda – « unity cannot become an excuse for stagnation but at the same time ambition cannot lead to divisions »

- 2 year agenda to EP elections
- Unity key
- But member states can move more rapidly
- Don't hide from difficult decisions





26 proposals for 2018 and beyond



New initiatives to complete the work on President Juncker's 10 Priorities & initiatives launched with a 2025 perspective





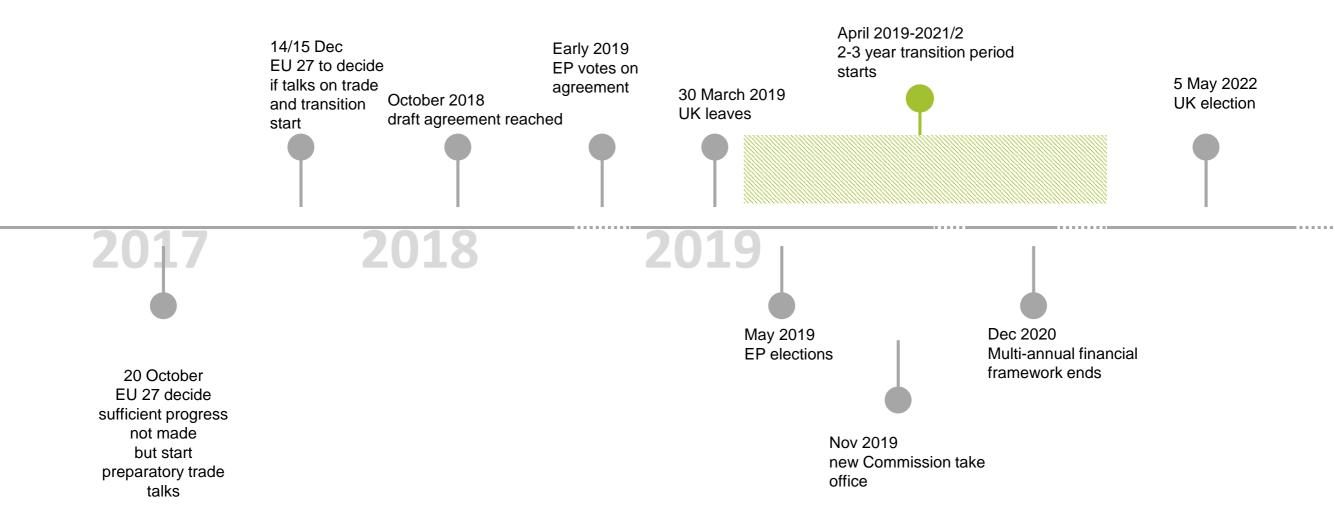


 $\hfill\Box$ Delivering on the 10 priorities before the end of the mandate





What happens next





Getting in touch

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